

blueforte is a privately owned and managed consultancy specialized on Business Intelligence (BI) and Analytics. Our core competency lies in supporting medium-sized and large companies to extract meaningful and valuable information from raw data that can be used for (management) decisions.

In a typical situation we steer a project that is largely driven by unsolved issues or challenges at our customer's IT or BI department. Therefore our customer seeks our specialized advice when it comes to BI strategy, BI solution or reporting system.

In this case we are often asked to do "Requirements Engineering" in order to define the project's scope comprehensively. At this point, the benefits of IREB's structured approach of elicitation, documentation, verification/reconciliation and management of requirements come into play. Although there might be conflicting parties having different requirements, our CPRE certified consultants, being highly familiar with IREB's framework, can bring those together. Hence we can provide a consistent and reliable process for defining the project's scope, which helps to reduce internal conflicts as well as the project's costs and therefore directly increase its efficiency.

Having this ability sets us apart from our competitors and consequently solidifies our position in the market. Moreover, the common understanding of "Requirements Engineering", facilitates the collaboration and cooperation with our customers which often results into follow-up projects.

Finally, we really appreciate the know-how gathered in the CPRE certification process, since it adds important methodologies and deep understanding to our consultant's skill set.

## **Contact**

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